

# MARTIN

IMPLEMENT

SPRING 2012

## THE VILLAGE OF HOMEWOOD

Running Like Clockwork  
... On Kubota Orange

# NETTWORK



With 67 acres of right-of-way, winter snow and fall leaves ... reliable equipment is a necessity for Village of Homewood Public Works Director Dave Ebert (left).

# Kubota®

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EVENT**

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With unmatched innovation and technology, the three Honda HRX models—VKA, HYA and HZA—lead the way in lawn mower engineering. The first mower ever designed to simultaneously distribute clippings to both the lawn and ground, it dramatically reduces the number of times the grass bag needs to be emptied.

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With Honda, you can choose single speed, or our infinitely variable hydrostatic drive transmissions with Cruise Control (HYA and HZA) or Adjustable Smart Drive® (VKA), which allow you to walk at your own pace while easily adjusting ground speed to match moving conditions.

### 5-Year Warranty\*\*

Extend Your Warranty **ONE ADDITIONAL YEAR** On An HRR, HRX or HRS Mower Purchased Before May 31, 2012.



\*Lifetime Deck Warranty is valid for the original purchaser only. \*\*Warranty, Deck Warranty and Engine Warranty apply to non-commercial use only. Read the owner's manual before operating Honda Power Equipment.



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BGA 85

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STIHL is the trusted name for homeowners who demand power, dependability and longevity from their outdoor power equipment. For over 80 years, every piece of equipment has been built with the unwavering standards that have made STIHL the premium name in outdoor power equipment.

**Selecting STIHL for your maintenance needs is really second nature!**

# THE VILLAGE OF RUNNING LIKE CLOCKWORK



*Village of Homewood Public Works Director Dave Ebert (foreground) and Landscape Maintenance Supervisor Jim Tresouthick (third from right) with the assets needed—a dedicated crew and reliable, high-performance Kubota equipment—to keep the community safe and well tended.*

When it came time to purchase a new excavator in 2007, the Village of Homewood demoed a variety of units. The operators who tried the machines said they liked the Kubota KX121 best because of the visibility and cab size, so the village replaced its old, different-branded excavator with the Kubota.

**THE KX121 HAS  
BEEN BULLETPROOF.  
WE HAVE HAD  
NO DOWNTIME AT ALL.**

DAVE EBERT; FLEET SUPERVISOR, VILLAGE OF HOMEWOOD

A year later, when the village was ready to replace its riding mowers, it again did side-by-side demos of various brands. Once again, the operators said they preferred the Kubotas to the brand they had been using, so Homewood purchased two F3080 mowers and a pair of ZD326P zero-turn riding mowers.

In both cases, the purchase decision was a wise

choice, according to Dave Ebert, fleet supervisor for Homewood. “The KX121 has been bulletproof,” he said. “We have had no downtime at all; we’ve only had to do normal maintenance on it.”

In addition, the Kubota riding mowers had several features that put them ahead of the competition, including horsepower and capability, but also an enclosed cab, said Jim Tresouthick, landscape maintenance supervisor. “When you’re working eight-plus hours on sidewalk snow removal, an enclosed cab is very important. The heat works great, and the mowers are really stable. The crews are very happy with them. The machines have never let us down.”

In addition to mowing 67 acres of right-of-way in warmer weather, Homewood crews use the mowers to keep village sidewalks clear of leaves in the fall and snow in the winter. Equipped with blade, broom or snowblower attachments, the mowers become sidewalk snow machines. The broom attachments can clear snow up to about 3 inches deep, Tresouthick said. Once it gets deeper, crews turn to blades or use the blower, then come back with a broom. “We rarely have to follow up with an ice melt product because the

# OF HOMEWOOD K ... ON KUBOTA ORANGE

brooms are so effective.”

The Kubotas’ quick connect makes switching out snow implements almost effortless, Tresouthick added. “We don’t have to crawl underneath and throw a bunch of pins. We’re really happy with the machines.”

**“THE MACHINES HAVE  
NEVER LET US DOWN.”**

DAVE EBERT; FLEET SUPERVISOR, VILLAGE OF HOMEWOOD

Ebert oversees the village’s entire fleet, some 256 pieces from mowers up to fire trucks. In his 32 years with Homewood, he has worked with a variety of equipment and brands. He is a great believer in having operators try out the equipment before purchasing it because “if the operators aren’t comfortable in a machine, the unit is going to be sitting in the shop instead of out there working.”

Martin Implement’s willingness to show what its products can do by providing them for demos is just one reason Ebert likes doing business with the dealership. “Martin is huge on product support. Sales is just a small part compared to how they treat us after the sale. You can tell they are in it for the long haul,” he said.

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DAVE EBERT; FLEET SUPERVISOR, VILLAGE OF HOMEWOOD

“They generally have the parts we need in stock, and if they don’t they can have them direct shipped to us. They give an honest answer as to whether they have it and how long it will take to get it to us,” Ebert noted.

“Martin supplies us with all kinds of things, from parts to equipment to accessories, and they offer advice and recommendations.” For example, when Homewood wanted a custom trailer for its paver, Martin Implement jumped in, “coming out to take measurements and make it happen,” Ebert said. The trailer is now in service and Ebert is pleased with it.



*Homewood Public Works’ employee Tim Drumgole cleans the windshield of a Kubota F3080 Rider with snowblower before heading out on street maintenance duty.*

“Martin is not just a sales company. All across the board they help people out. That’s really important to us,” he said.

**Kubota**<sup>®</sup>  
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R520



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KX91-3	7,330 LBS.	10'5"	\$265	\$795	\$2,385
KX121-3	9,300 LBS.	11'6"	\$275	\$825	\$2,475
U45	11,806 LBS.	11'9"	\$275	\$825	\$2,475
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